



Contents

1. [The year gone by...](#)
2. [About Dream A Dream](#)
3. [Empowering Children by Developing Life Skills](#)
4. [Sensitizing the Community through Active Volunteering](#)
5. [Resource Mobilization](#)
6. [Financial Information and Analysis](#)
7. [Credibility Alliance Norms Compliance Report](#)



1. THE YEAR GONE BY...

At Dream A Dream, we have always believed that a successful organization is a combination of passion, commitment and professionalism. The first few years were built purely on passion and commitment and as the organization grew there was a greater need for a professional approach to our intervention.

The year 2006-07 can be considered as the year when Dream A Dream opened a new chapter in professional development of the organization. With a new Board taking over the reins of the organization in 2005-06, the first step was to do an extensive Strategic Review of the organization. We engaged the Institute of Leadership and Institutional Development (ILID) in a comprehensive strategic review of 6 years of Dream A Dream. The process was facilitated by Dr. Jayaram and 25 volunteers, staff members and the board members were involved with it. The process gave us a very good understanding of the strengths, weaknesses, opportunities and threats to the organization. A new, inspiring and redefined vision statement emerged from the exercise and three critical strategic goals were defined for the years 2007-2010. The Strategic Review team also identified critical gaps that could present challenges in our achievement of our vision & strategic goals and over a 6-month period helped the organization seek solutions to the same. The strategic planning process continues into the coming year when the actual implementation of solutions would begin.

Dream A Dream expanded its work to reach out to approximately 500 children from its 6 partner charities. Over 16 different programs were offered to the children conducted by a network of over 500 volunteers from all walks of life. There was an enhanced emphasis on strengthening our life-skills intervention through our programs.

At the beginning of 2006, we struggled with a high staff turnover but turned it around by the end-of-the-year with a strong organizational structure and most positions in the structure filled with highly competent, qualified and passionate people.

In October 2005, the director Mr. Vishal Talreja was elected an Ashoka Fellow. In 2006, we began to leverage this network extensively with collaborations, partnerships and international recognition to Dream A Dream. Vishal was one amongst the 11 delegates from across South Asian countries elected to represent Dream A Dream at the International Visitor Leadership Exchange Program (IVLEP) to the United States sponsored by the Department of State, United States. The visit entailed visiting over 60 non-profits across US working with children and youth to share, learn and collaborate. An experience that helped Dream A Dream gain new perspectives, see already existing centers-of-excellence and learn from them. It helped Dream A Dream jump out of its small pond and explore the world outside.

Vishal was also nominated by Ashoka as an "Architect of the Future" at the Waldzell Meeting in Vienna, Austria. 12 young people from across the world were elected by the Waldzell Institut to present their projects to a powerful group of diplomats, political leaders, corporate leaders, celebrities and noble laureates.

In every organization's life cycle, there comes a stage when it gets prepared for a boost that will propel it to new possibilities, new territories and new growth. We believe the year 2006-07 was that year when Dream A Dream was more confident of its intervention model, was beginning to see the impact of its life-skills based programs, strengthened its volunteer network, was lead by a highly-efficient board, had a stable team and got extensive local and international recognition for its work.

As we come to the close of this year, Dream A Dream looks forward to the years to come with confidence and excitement. We look forward to a whole new generation of children moving out of Dream as young confident adults and getting integrated with the mainstream; we look forward to reaching out to 250 new children through partnerships; we look forward to further strengthening the organizational structure with a stable team, efficient processes and systems and a strong foundation.

Dream A Dream is on a launch-pad and the countdown has begun. We invite you to join this journey to build an empowered and sensitive society!

2. ABOUT DREAM A DREAM

Circa 1999 A.D...

Whisper - thin wishes float in an atmosphere charged with possibilities. Pools of energy swirl in invisible clouds. Icy winds sweep the endless frozen plains, bringing with them the tiniest traces of life...

One dream, then another, faster, bigger, better, pitted by the wind, onto the hard surface of a young, new planet. Creation was in the making.

This was how Dream A Dream began. As the off spring of many new ideas, many different dreams, against the one common backdrop of wanting to give back to the community and unleash the "Power of One".

A meeting in November 1999 powered an idea that ballooned into a hub of positive energy. The word spread. Excitement reached peak levels. Brainstorming sessions ran for days together. They set about building an organization. An organization that is today called Dream A Dream.

Today, 7 years hence, Dream a Dream is a professionally run, not for profit trust working with children from vulnerable backgrounds such as children from the streets/slum communities, runaway children and orphan among others.

OUR VISION

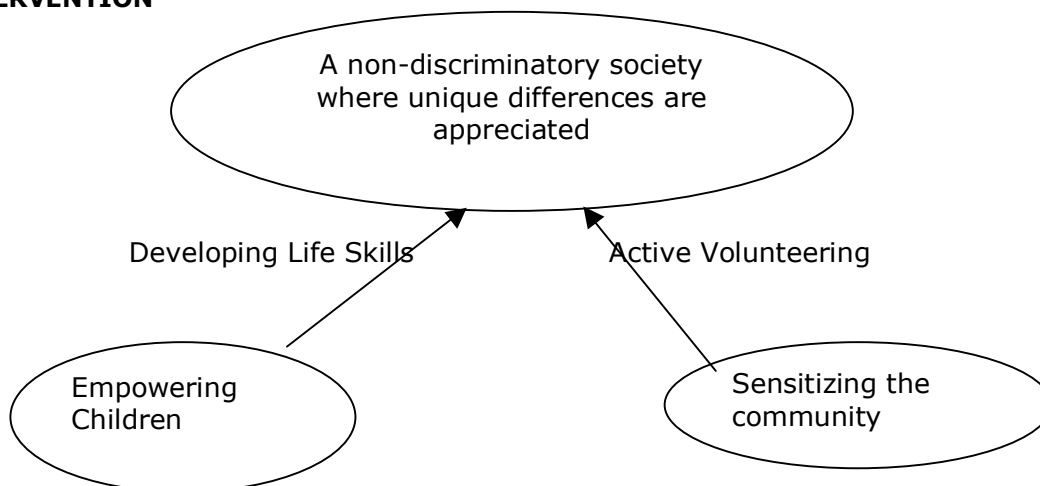
"Empowering children from vulnerable backgrounds by developing life skills and at the same time sensitizing the community through active volunteering, leading to a non-discriminatory society where unique differences are appreciated"

STRATEGIC GOALS 2007-2010

The year 2006-2007 also marked as a year when the Dream a Dream staff along with the volunteers had a re look at the organisation strategy. Together, the team identified the following 3 strategic goals:

1. Revitalise and enhancing an "active volunteer" base, accounting for 25% of the total number of volunteers at Dream A Dream to enable sustainability, consistency and high impact of programs
2. Increase the number of children we empower by 50% every year
3. Work towards a scaleable model that can be implemented starting 2010 that will help Dream A Dream expand its programs to children in other cities.

OUR INTERVENTION



Dream A Dream in partnership with basic support providing institutions aims to maximize the impact of positive intervention on a vulnerable child. This is possible (as shown above) at one end of the spectrum by empowering these children to be able to make their own conscious choices. At the other end, the impact will be greater, if the mainstream community is sensitized and made to realize that every individual is unique irrespective of his or her socio-economic, physical, mental or psychological background and that uniqueness needs to be appreciated. Thus, leading to an empowered future for all.

Life skills are defined by the World Health Organization (WHO) as 'abilities for adaptive and positive behaviour that enable individuals to deal with the demands and challenges of everyday life' (WHO, 1993). Some of these skills are mentioned below:

- ❑ Decision-making and problem solving.
- ❑ Creative thinking and critical thinking.
- ❑ Communication and interpersonal skills.
- ❑ Self-awareness and empathy.
- ❑ Coping with emotions and stress.

Life Skills help children develop self-awareness and self-esteem: increasing understanding of personal strengths, interests, personal priorities and goals.

If critical life-skills are built in the children during their formative years at an Institution before they become adults, the children will be in a position to take conscious, confident decisions about their life. However, Dream A Dream also believes that in case of children these skills need to be provided in a non-threatening, unobtrusive, fun-filled atmosphere and these skills need to be internalized through effective mediums

The mediums that are used to impart and internalize life-skills in children form the core of all our programs.

QUICK FACTS

- Reach out to over 500 children from diverse vulnerable backgrounds.
- Works with 6 partner NGO's – Ananya Trust, BOSCO Mane, Makkala Jagriti, Sukrupa, Vishwas and Freedom foundation.
- Over 600 volunteers contribute tirelessly to Dream A Dream in running programs for children, fundraising, organizational development and administration.
- Credibility Alliance recognizes Dream A Dream as a leading non-profit organization that is transparent, accountable and meets national reporting standards.
- Dream A Dream is validated by Charities Aid Foundation, India and is part of their network of beneficiary organizations.
- It is among over 100 national organizations that meet all the credibility norms set up by GIVE India (www.giveindia.org).
- Dream A Dream has a professional board bringing together diverse experiences and a highly qualified, committed and passionate team.
- Director of Dream A Dream, Vishal Talreja is an Ashoka fellow (www.ashoka.org), recognized as a social entrepreneur among a network of over 1700 social entrepreneurs across the world.
- Committed to creating an efficient Volunteer Engagement Model that helps build sensitive, caring and responsible citizens.
- Committed to develop expertise in high-quality life skills development programs that help children from vulnerable backgrounds to successfully integrate with mainstream society.

3. EMPOWERING CHILDREN BY DEVELOPING LIFE SKILLS

This year we worked with a total number of 500 children; an increase of over 150 children since the previous year. We continued our work with the existing partners such as Ananya Trust, BOSCO Mane, Vishwas, Sukrupa, Makkala Jagriti and Freedom Foundation. We had to discontinue work with a bunch of children at a construction site as they moved their site and we had no information about their next whereabouts. We do hope the children continue to get support and access to opportunities wherever they have moved.

The children we work with are our inspiration. In their smiles we find motivation, in their eyes we see hope, in their deft hands we see their potential to shape the world, their expressions reinstate our faith in the spirit of freedom, in their courage we learn lessons and in their laughter we find reassurance that the world is still full of beauty and joy. Their growth, development and progress through the year was pure magic!!

“I want to do more with my life and be independent” ~ Hamsakumar, 18 years old

“I am from Bangalore. My mother had a lot of problems at home. I used to idle away my time near studying and doing something more



left home when I was young as my parents used to be a drifter and a rag picker. I shops and would get bored. I dreamed of with my life.”

“When I was 10 years old, after an Bannerghatta Road in Bangalore, I Ananya. That was in 1999. They a place to stay at their center. It was really interested in sports. And I

attempt to study in some school in came in contact with an organization called helped me with my education and gave me here while studying in school that I got came to know of Dream A Dream.

Dream A Dream’s sports program in disciplined. I made new friends and I responsibility I had as a goal

field hockey helped me become more loved the idea of team work and the keeper.”

“I dream of playing for my school, state and who knows even for the national level. I’m a great goal keeper and I’m now planning to complete my schooling and pursue my interest in hockey.”

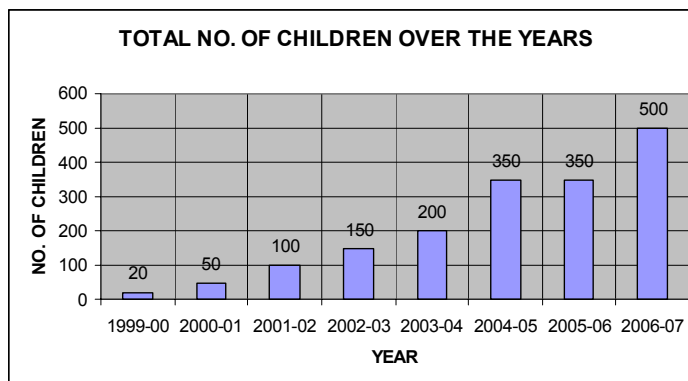
“Today I work with Dream A Dream as an intern and earn some money. I am going to live with my younger brother and work very hard to fulfill my dreams. I want to build another Dream A Dream so that many more children can benefit.”

“Yes, I too can dream. It’s fun to see it coming true.”

Child Out-Reach Chart

A host of programs were conducted for children and young adults like Hamsa in the year. Some high-impact programs continued with addition of new children and some new programs were initiated. Each program aimed to build a set of life skills in children. While, no quantifiable impact measurement tools are still in place, the impact was measured through active engagement, observation and seeking feedback from the children, partner NGOs, volunteers and the facilitators of various programs.

The graph below outlines the clear increase in the child out reach capabilities of Dream a Dream since its inception in 1999 to date.



Dream Adventure Program



Volunteer

The Dream Adventure Program is offered in partnership with The Adventurers – A Wilderness School run by an Ashoka Fellow. Nature, we believe, is the best teacher that children can have. Through activities such as trekking, water sports, camping on an island, nature walks and protecting the environment, we hope to instil life-skills such as problem solving, decision making, creative thinking, interpersonal skills and survival skills among children. This year we had 131 children who attended the camps.

“Slid and rolled down a hill...
Shivered in the cold and warmed next to fire...
Slept under the starry night sky...
Woke up to the sound of bird’s chirping...

I just did all of these and much more, along with 20 other little twinkling stars by my side. Yes, it was the HONNEMARADU adventure camp by Dream A Dream” ~ **Surekha Rao**,

Dream Hockey Program

The Dream Hockey program is run in partnership with the Dhanraj Ballal Hockey Academy spear-headed by Ashish Ballal, former Olympian and Arjuna Awardee in Bangalore. The program is in its third year and with ample support from the coach, Mr. Shanmugam, the program has seen successful in building self confidence, discipline, social and team skills and competitive spirit in children. Over 30 children have attended the program this year.

Dream Table Tennis Program

In partnership with Winners Choice Sports Foundation run by Mr. Vasanth Bharadwaj (Former International Player) in Bangalore, Dream A Dream has been running the Table Tennis program for 3 years now. 26 children from Ananya, Vishwas and Bosco Mane are undergoing professional coaching with Mr. Prabhod under the aegis of the academy. 4 children are in advanced stages of training and actively participated in state-level tournaments.

Dream Basketball Program

The Dream Basketball program started as the third Dream Sports Program in June 2006 in association with Burns Basketball Academy run by former International Players. The program was started to offer one more medium for sports-based life skills development to the children and add to our growing package of sports based programs.

The program was discontinued in September 2006 because the partner, to which the children belonged, closed down due to unavoidable reasons. 15 children underwent the training during the intervening three months. It was a disheartening experience for Dream A Dream that the program discontinued and the children lost out on a wonderful learning opportunity. However, the academy is committed to partner with us whenever we are ready to start the program again.

Dream Football Program

The Dream Football Program started in March 2007 as the fourth sports program offered by Dream A Dream to children from vulnerable backgrounds. Football was chosen as a sport primarily from the immense potential it presented to build critical life-skills and especially team-skills amongst the children. The need also was to have more and more children playing a sport at a consistent, sustainable level.

The program started in association with Sports Promotion Team (SPT) Academy. 12 children from partner NGO- Ananya Trust participate in the program.

Dream Quiz Program

The Dream Quiz Program was the brainchild of a group of volunteers from GE India who have been dedicatedly running this program for almost 2 years now with Vishwas. 15 children participate in this program every week.

Bal Janaagraha:

This is a unique program where children are involved in community service to help them become responsible citizens. This could vary from learning about the country and the locality they live in, cleaning the environment to spending time cheering up inmates at an old-age home. All program modules are aimed at making children socially aware and responsive. The program is offered in partnership with Bal Janaagraha, a children's civic awareness project run by Janaagraha.

47 children from partner NGO's Bosco Vikas and Makkala Jagriti (Adugodi) participated in this program.

Dream Computer Program

The Computer program which was started with small beginnings in 2004 with help from Girish Krishnamurthy (Hewlett Packard), Dr. Rajkumar Rao (Educationist), Mr. Raviraj (KAPS IT Solutions) and Shashank Gupta (Volunteer) today has become one of the most interesting, high-impact and scalable program. The program designed into three levels of 12 hours each with 10 children learning basics of computer, computer applications such as Paint, Word, Excel and the Internet reached out to 71 children from partner NGOs Ananya and Makkala Jagriti.

Chikku Booku Samaya

We have all grown up listening to tales from grandmothers and reading children's stories. They have an everlasting impact with each story teaching a principle and moral for life.

The Chikku Booku Samaya was launched aimed at getting literate students to get excited about reading books and make reading an enriching experience. 45 children from BOSCO Mane, BOSCO Vikas, Vishwas and MJ Seshadripuram experienced the magical world of books through this fun and highly engaging program.

Dream Cinema Program

A tale shown does wonders. To introduce the children to the fascinating world of cinema, the Dream Cinema program was launched in 2005. Not only were the children engaged in the movie but also widened their horizons.

In its second year running, 42 children from Ananya Trust, BOSCO, Sukrupa and Makkala Jagriti attended the sessions which were facilitated by Paul Bowler, a volunteer from Germany.

Dream Creative Art Program

Tiny fingers trying to sketch a house, paint the sky blue, make a lump of clay into an elephant, singing and swaying to music. This was the Dream Creative Art program.

The Program was designed to increase creativity, concentration, discipline and motor skills among children. 28 children attended the program this year facilitated by Paul Bowler, a German Volunteer and a host of gap-year students from UK brought to Dream A Dream through support from Gap Guru, a UK based company that promotes India as a gap-year destination.

Dream Drama Program

It is only when you act, that you learn. The Dream Drama program was designed to build confidence, creativity and awareness. Every session, a story on a socially relevant topic was performed by children. 38 children participated in this program ably facilitated by Paul Bowler and gap-year volunteers from UK.

Monsoon Miracles

A very special project was "Monsoon Miracles", a day-long inter-NGO talent platform where children not only get to showcase their talent, but also meet children from other NGO partners. This year, Monsoon Miracles grew two fold. The number of children participating increased from 150 to 304.

Dream Sports Day

"Co-operation, Not Competition", The Dream Sports Day aimed at bringing together all children from our partner NGOs on a single platform which emphasized co-operation, team-work and "a sense of winning for all" using the medium of sports. The event was sponsored by WeP Peripherals. 249 children participated in this program

Dream Fundays

Come funday, the children are up, bright and early, dressed in their best, all set to explore, with a spring in their step and gleam in their eyes. Each Funday is a new learning, a new experience.

We are proud to state that 471 children participated in the Dream Funday program this year. The number of fundays conducted grew to 36, up from 29 last year.

Sl. No.	Programs	Date	Partner NGOs
1	Painting at Microsoft GTSC Center	9-Apr-06	Vishwas and Bosco
2	Dream Birthday Party	8-May-06	Makkala Jagriti, Adugodi
3	Dream Birthday Party with Volunteer	9th May 06	Vishwas
4	Healthy Sight Walk with Transitions Optical India Pvt. Ltd.	24-May-06	Makkala Jagriti, Adugodi and Seshadripuram
5	Painting workshop	7-Jun-06	Makkala Jagriti Adugodi
6	Visit to Jawaharlal Nehru Planetarium	18-Jun-06	Makkala Jagriti, Seshadripuram
7	Creative Art Workshop – Making Greeting Cards	6-Aug-06	Vishwas
8	Creative Art Workshop - Pottery	12-Aug-06	Freedom Foundation
9	Indian Independence Day Celebration with Hippocampus	13-Aug-06	Ananya, Makkala Jagriti-Adugodi & Vishwas
10	Ganesh Chaturthi – Celebrating an Indian Festival	26-Aug-06	Vishwas
11	Visit to Visweswariah Technological Museum	10-Sep-06	Makkala Jagriti, Seshadripuram
12	Bangalore Marathon	17-Sep-06	Ananya
13	Visit to Lalbagh Botanical Gardens	8-Oct-06	Ninos
14	Bangalore City Tour with Motorola Employees @ Motorola Global Day of Service	14-Oct-06	Vishwas

15	Diwali – Celebrating the festival of lights	23-Oct-06	Makkala Jagriti Adugodi
16	Social Entrepreneurs from UK Interact and Create Art with Children	22-Nov-06	Ananya
17	Painting a Wall at BOSCO with SAP LABS Employees	25-Nov-06	BOSCO Sumanahalli
18	Visit to Visweswariah Technological Museum with SAP LABS Employees	25-Nov-06	Ananya
19	Creative Art Workshop – Pottery with SAP LABS Employees	26-Nov-06	Makkala Jagriti, Adugodi
20	Self Defence Workshop for Girls	17-Dec-06	Makkala Jagriti, Adugodi
21	Creative Art Workshop - Painting	17-Dec-06	Ninos
22	Kite-Flying with AIESEC Alumni	31-Dec-06	Vishwas
23	Corporate Visit to ThoughtFocus	4-Jan-07	Makkala Jagriti, Adugodi
24	Symphony Services Employees Interact with children	13-Jan-07	Makkala Jagriti, Adugodi
25	Visit to Bannerghatta National Park	14-Jan-07	Makkala Jagriti-Adugodi & Ninos
26	Visit to the Lalbagh Republic Day Flower Show	26-Jan-07	Makkala Jagriti-Adugodi
27	Meeting Disney Characters at Garuda Mall	28-Jan-07	Makkala Jagriti-Adugodi
28	A Dream Evening with parliamentarians from UK organized by Future Sense and Norwich Union, UK	10-Feb-07	Ananya
29	Visit to the Wilderness – Gerry Martin’s Farm	11-Feb-07	Ananya & Sukrupa
30	Football Match with Microsoft Employees	11-Feb-07	BOSCO Sumanahalli
31	Creative Art Workshop – Dance Therapy	15-Feb-07	Ananya
32	Visit to watch the Sony Ericsson WTA Tennis Tournament	16-Feb-07	Ananya
33	Creative Art Workshop with Artist from Sri Lanka	24 & 25 February 2007	Makkala Jagriti, Adugodi
34	Holi – Celebrating the festival of colours	4-Mar-07	Freedom Foundation
35	Interaction with visitors from Global Fund for Children	15-Mar-07	Makkala Jagriti-Adugodi
36	Dream Birthday Party	15-Mar-07	Makkala Jagriti-Adugodi

4. SENSITIZING THE COMMUNITY THROUGH ACTIVE VOLUNTEERING

If someone were to ask us, what is the one single most valuable asset of Dream A Dream – It would have to be volunteers. People from the community – young or old, rich or poor, man or woman, able or disabled – over 500 of them through their combined passion, energies and commitment reached out to over 500 children in the year. Over 85 new volunteers were inducted into the Dream A Dream family this year and about 160 of them contributed extensively (over 2000 volunteer hours) and actively to all aspects of growth within the organization.

With the increase in number of programs and children this year, it was a daunting task for the volunteers to stand up to it. But stand they did, and excelled. Volunteers stood rock-solid behind every new initiative at Dream A Dream and it is with their support that Dream a Dream strives to reach out to more children and scale its operations confidently.

The highlight of this year was the many diverse and important roles that volunteers played in addition to working with children. Many new roles were defined and the volunteers picked them up with equal enthusiasm and commitment. Some of the significant contributions of the volunteers have been:-

1. Over 20 volunteers spent 6-months week-on-week engaged in a strategic review of Dream A Dream. This involved re-shaping the vision of the organization, creating strategic goals for the next 3 years. Most crucially volunteers were involved in identifying capability gaps within the organization and working on new, innovative solutions. For example, building team skills, setting new processes for database management, creating fundraising strategies, helping Dream A Dream define its brand messages, improve partner relationship management, information management and a host of other critical things that helped Dream A Dream build a strong foundation.
2. Over 40 volunteers participated in the Mumbai Marathon and raised funds for Dream A Dream. Their consolidated efforts helped us raise over Rs. 11,00,000/-
3. Senior volunteers took on leadership roles within the organization by becoming program coordinators for a variety of programs such as Computer Education, Bala Janaagraha, Sports Program and a host of others.
4. A bunch of 18 volunteers came forward to commit to a 3-month long (week-to-week) training program to learn crucial skills in mentoring young adults at Dream A Dream. The enthusiasm, commitment and dedication shown by the volunteers for this program was contagious. 9 of these volunteers today are mentoring 9 young adults one-on-one to help these young adults successfully integrate with the mainstream.
5. The Volunteer Management Team – a team of senior volunteers that is formed for 6-monthly intervals to recruit and induct new volunteers and to organize volunteer training programs has become an integral part of the organization structure. Two successful teams have ensured the recruitment of over 85 new volunteers in the year and organized 7 volunteer training workshops.

Volunteer training workshops were conducted in areas of HIV & Sexuality, Sexual Assault, First aid, understanding child behaviour, self-defense, understanding life skills and intervention models and learning games to keep children engaged.

While the above were to develop skills of volunteers when dealing with children, program specific trainings were also conducted during the year such as training for the computer education program, spoken English and the Dream mentoring program.

International Volunteers

The year 2006-2007 saw 13 international volunteers walk into Dream a Dream with skills in dance, drama, music, creative arts and sports. The Dream Drama, Dream Creative arts and Sports benefited immensely from the expertise provided by these volunteers. The entire Dream Creative Art program was conceptualized, designed and run by International volunteers. This was largely possible due to the strong partnership with Gap Guru, an organization based out of the UK who promotes India as a Gap-year destination amongst young UK students.

Additionally, we had Paul Bowler, a young 19-year old from Germany who spent a year with Dream A Dream running the Dream Creative Art program. The children completely adored him and he was instrumental in ensuring that a lot of children fell in love with creative arts.

We also had two very senior volunteers, Dr. Dave Pearson and Dr. Fiona Pearson, Clinical Psychologists from the UK who spent 4-months with Dream A Dream. These were amongst the most fruitful 4-months of the last year at Dream A Dream. Dave and Fiona not only brought a lot of warmth, positive attitude and

happiness into the organization but also skills that helped us shape and understand our child intervention models better.

- Designed training modules to train volunteers for the Dream Mentoring Program and trained over 18 volunteers to become mentors.
- Worked very actively with the management team enhancing our understanding and skills on child development.
- Worked very closely with the staff at one of our partner NGOs, Ananya Trust building their skills to work with children at Ananya.
- Developed a very critical life-skills impact assessment tool for Dream A Dream which today has become our benchmark for quality of intervention with the children.

Dave and Fiona brought a fresh perspective into Dream A Dream and equipped us with understanding and tools to make our intervention better and more impactful. They have committed to come back again next year to spend more time with the children and work with improving the quality of our intervention.



5. RESOURCE MOBILIZATION

Dream A Dream raised approximately Rs. 32,00,000=00 in the year 2006-07 – a growth of over 150% from last year. It was a year of new corporate partnerships, consolidated retail fundraising and very successful events. About 40% of funding came through corporate donations which was a significant increase from the previous year. We also had a series of very successful events with the Leadership Workshop, Fundraising Plays and the Mumbai Marathon.

Standard Chartered International Mumbai Marathon

Over 50 people “Ran for a Dream” at the Mumbai Marathon in January 2006 and raised over Rs. 11,00,000/- almost 33% of our annual revenue. It was one of the most successful and high-energy events of the year. We also had our partners Makkala Jagriti, BOSCO and Ananya Trust participating in the event and attempting to raise funds for their respective charities. Overall, it was the excellent efforts of volunteers, board members and staff at Dream A Dream with pledge raising that helped us raise these funds. A special mention needs to be made of Mr. Vikram Utamsingh from KPMG, Srikrishna (Board Member), Ramanujam, Chirag Keswani who each raised more than Rs. 100,000/- & Mr Chandramouli who ran for a second year in a row and raised substantial funds. Efforts to raise funds



from the Mumbai Marathon should further be strengthened and enhanced to make it the single largest fundraising event for Dream A Dream year-on-year leveraging on the increasing number of volunteers.

Leadership Workshop

I Think I Have A Solution (ITIHAS), a strategic consulting group for non-profits organized a day-long workshop on “Motivational Management and Organizational Leadership” facilitated by Dr. Vivek Mansingh, Country Head, Dell India R&D. The workshop was targeted at Business Leaders and Middle Level Management of Corporate India. Over 75 leaders from companies such as Ernst & Young, Texas Instruments, Firepro Systems, Oracle, IBM, Infineon, Mindselect Consultants, Telelogic India, Thoughtfocus and many others participated in this highly successful and unique initiative. All the proceeds of this workshop were contributed to Dream A Dream. Dream A Dream raised over Rs. 5,50,000/- from this workshop. ITIHAS and Dr. Mansingh have committed to take this pioneering idea forward into the next year too.

Corporate Support

It was most definitely a better year with corporate support for Dream A Dream. Corporates came with stronger commitment to the cause by investing in a variety of programs and initiatives. HDFC Ltd. came in to support the Dream Table Tennis Program for the entire year. They also sponsored our team of runners to the Mumbai Marathon. Microsoft GTSC, Symphony Services, Maintec Technologies, KPMG India, Britannia, Broadcomm, WeP Peripherals and a host of other companies came in with substantial funding. Nortel Networks came forward to fund a dedicated computer learning center for Dream A Dream which is today called the Nortel Learn IT Center where children undergo computer based learning programs.

International Funding

Dream A Dream received its first Prior Permission from the Government of India to receive foreign funds to the tune of Rs. 10,00,000/- with support from GIVE Foundation. In the year, over Rs. 4,00,000/- were raised in foreign contributions through a single major donor and small donations coming in from the Marathon pledge raising efforts.

A special mention has to be made about GiveIndia which has continued to be a very strong medium to help Dream A Dream raise funds through their online exchange www.giveindia.org, through referring high-net worth individuals and through the Mumbai and Delhi Marathons.

Moving forward the goal is to strengthen fundraising efforts with High-Networth Individuals, grants from national and international funding agencies and more long-term commitments from corporate partners. One critical area where we aim to put in more efforts in the coming year is in timely and efficient donor reporting through a dedicated donor relationship manager to successfully nurture the increasing donor base at Dream A Dream.

6. FINANCIAL INFORMATION & ANALYSIS

BALANCE SHEET AS AT 31.3.2007

PARTICULARS	AMOUNT (Rs.)	AMOUNT (Rs.)
I SOURCES OF FUNDS:		
General Fund:		
Opening balance	2,129,877.62	
Add: Excess of Income over Expenditure	1,124,330.70	
	3,254,208.32	3,254,208.32
II APPLICATION OF FUNDS:		
Fixed Assets:		
Office Furniture	5,581.75	
Add: Additions	8,100.00	
	13,681.75	
Less Depreciation	1,368.18	12,313.58
Computers	3,402.00	
Less Depreciation	2,041.20	1,360.80
INVESTMENTS :		
Fixed Deposits with Indus Ind Bank		600,000.00
Fixed Deposits with Kotak Bank		800,000.00
Current Assets, Loans & Advances :		
Current Assets:		
Cash in Hand	36,287.20	
Cash at Bank:		
ICICI Bank	400,668.00	
ICICI Bank – Local	761,369.07	
Canara Bank	315,990.96	
Kotak Mahindra	102,945.71	
Rental Deposit	100,000.00	
Telephone Deposit	3,000.00	
Closing Stock Of Merchandise	122,589.00	
	1,842,849.94	
Less: Current Liabilities:		
TDS Payable	2,316.00	
		1,840,533.94
		3,254,208.32

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31.3.2007

PARTICULARS	AMOUNT (Rs.)	AMOUNT (Rs.)
I. INCOME		
Donations Received	2,701,310.00	
Foreign Contribution	400,668.00	
Interest Received	125,580.82	
Receipts from Donation Boxes	1,277.25	
Sale of Merchandise	23,780.00	
Sale of Old Newspapers	7,165.50	
Sale of Tickets	36,950.00	3,296,731.57
		3,296,731.57
II. EXPENDITURE		
WORKSHOPS & PROGRAMMES:		

Bangalore Bridges Program	38,772.00	
Bangalore Marathon Expenses	3,021.00	
CBS Program	7,317.00	
Delhi Marathon Expenses	6,000.00	
Dream Adventure Program	203,359.00	
Dream Basket Ball Program	17,510.00	
Dream Celebration Program Expenses	13,230.00	
Dream Cinema Program	12,301.00	
Dream Computer Program	25,409.00	
Dream Creative Art Program	39,991.00	
Dream Foot Ball Program	500.00	
Dream Funday Programs	157,093.00	
Dream Hockey Program	144,418.75	
Dream Mentorship Program	61,445.00	
Dream Table Tennis Program	106,873.50	
Fund Raising Play Expenses	27,443.50	
Itihas Program Expenses	122,330.00	
Mumbai Marathon Expenses	49,794.00	
Special Program (Monsoon Miracle/sports Day Program)	46,958.00	
Volunteers Workshop Expenses	52,682.50	
Expatriates Club Dinner	7,000.00	
Local Conveyance (Program)	14,362.00	
Office Rent (Program)	53,000.00	
Office Supplies And Provisions – Program	880.00	
Printing and Stationery – Program	350.00	
Professional Tax Expense-Program	33,193.00	
Salaries (Program)	326,144.00	
Telephone Expenses(Program)	25,754.00	
Dream Merchandise	87,199.00	
Telephone – Program	1,000.00	
Local Conveyance	55.00	
Workshops & Volunteer Sessions	7,500.00	
Office Supplies And Provisions	709.00	
Printing and Stationery	35.00	
Salaries	154,140.00	
Telephone	14,606.50	
Travel and Conveyance	758.00	
Video and Editing	3,800.00	1,866,933.75

Administrative Expenses:

Auditors Fees	8,418.00
Bank Charges	844.00
News Paper & Periodicals	3,972.50
Computer Maintenance	23,560.00
Electricity Charges	4,658.00
Food and Provision	11,475.00
Internet & Website	15,000.00
Local Conveyance	3,381.00
Workshops and Volunteer Sessions	15,174.50
Office Rent	53,000.00
Repairs and Maintenance	5,612.00
Stationary & Supplies	12,968.75
Supplies And Provisions	1,099.00
Postage and Courier	2,325.00

Printing and Photocopying	5,625.50	
Professional Expenses	6,500.00	
Repairs and Maintenance	20,235.00	
Salaries – Admin	149,923.00	
Telephone Expenses	12,595.50	
Water Expenses	<u>2,110.00</u>	358,476.75

Add: Opening Stock of Dream Merchandise	66,170.00	
Less: Closing stock of Dream Merchandise	<u>122,589.00</u>	(56,419.00)

Depreciation:

- Computer	2,041.20	
- Furniture	<u>1,368.18</u>	3,409.38

2,172,400.88

Excess of Income over Expenditure		<u>1,124,330.70</u>
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RECEIPTS & PAYMENTS ACCOUNT FOR THE PERIOD 1.4.2006 TO 31.3.2007

PARTICULARS	AMOUNT (Rs.)	AMOUNT (Rs.)
I. RECEIPTS		
Opening Balance :		
- Cash in hand	12,603.45	
- ICICI Bank A/c	462,559.07	
- Canara Bank A/c	<u>723,877.35</u>	1,199,039.87
Revenue Receipts:		
Donations Received	2,701,310.00	
Foreign Contribution	400,668.00	
Interest Received	125,580.82	
Receipts from Donation Boxes	1,277.25	
Sale of Merchandise	23,780.00	
Sale of Old Newspapers	7,165.50	
Sale of Tickets	<u>36,950.00</u>	3,296,731.57
Capital Receipts:		
Refund of rental deposits		55,000.00
Fixed Deposit Matured		<u>800,000.00</u>
		<u>5,350,771.44</u>

II. PAYMENTS:

WORKSHOPS & PROGRAMMES:

Bangalore Bridges Program	38,772.00
Bangalore Marathon Expenses	3,021.00
CBS Program	7,317.00
Delhi Marathon Expenses	6,000.00
Dream Adventure Program	203,359.00
Dream Basket Ball Program	17,510.00
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Administrative Expenses:

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Bank Charges	844.00	
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Repairs and Maintenance	5,612.00	
Stationary & Supplies	12,968.75	
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Postage and Courier	2,325.00	
Printing and Photocopying	5,625.50	
Professional Expenses	6,500.00	
Repairs and Maintenance	20,235.00	
Salaries – Admin	149,923.00	
Telephone Expenses	12,595.50	
Water Expenses	2,110.00	358,476.75

Capital Expenditure :

Kotak Mahindra Bank Fixed Deposit	800,000.00	
ICICI Bank Fixed Deposit	600,000.00	
Office Furniture	8,100.00	
House rental deposits	100,000.00	1,508,100.00

Fund Raising Expenses:

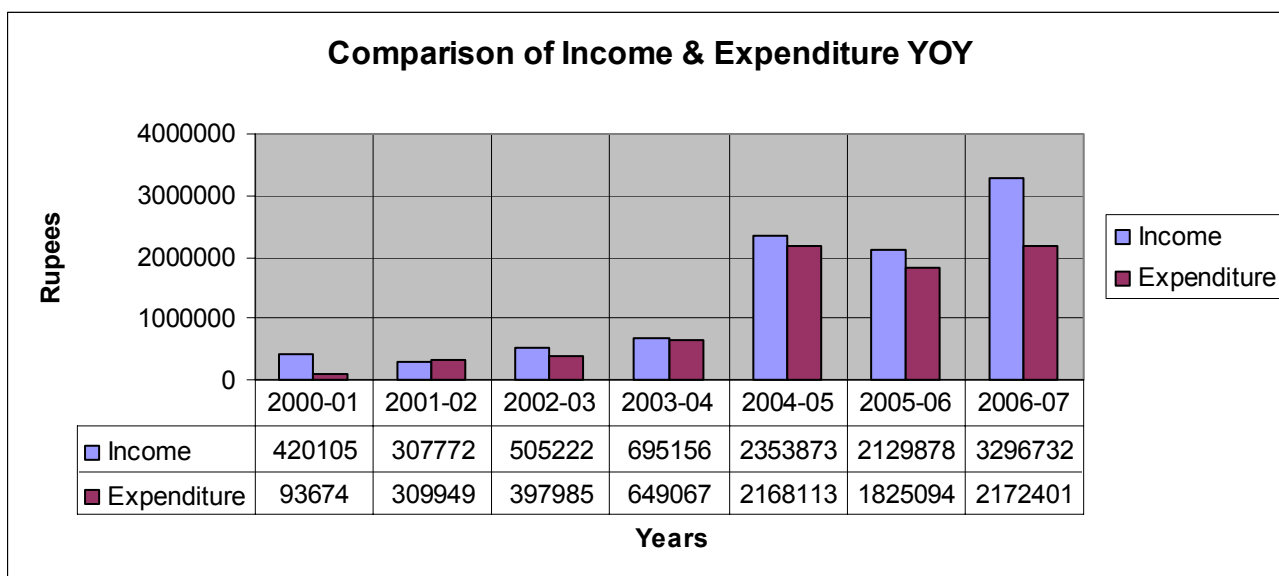
Local Conveyance	55.00
Workshops & Volunteer Sessions	7,500.00
Office Supplies And Provisions	709.00
Printing and Stationery	35.00
Salaries	154,140.00

Telephone	14,606.50	
Travel and Conveyance	758.00	
Video and Editing	3,800.00	181,603.50
Closing Balance :		
ICICI Bank- Foreign Contribution	400,668.00	
ICICI Bank – Local	761,369.07	
Canara Bank	315,990.96	
Cash in Hand	36,287.20	
Kotak Mahindra	102,945.71	1,617,260.94
		5,350,771.44

As per our report of even date,
For Satish & Ravi Associates,
Chartered Accountants,

Place : Bangalore
Date : 27.10.2007

(SATISH MAKHIJA)
Partner



7. CREDIBILITY ALLIANCE NORMS COMPLIANCE REPORT

IDENTITY:

- Dream A Dream is registered as a not-for-profit trust under the Indian Trusts Act. (Reg No.: 66/2000-2001 IV)
- Dream A Dream is registered U/S 12A of the Income Tax Act, 1961 and under section 80G vide NO. DIT (E)/80G(R)/423/W-1/2005-06 valid till March 31, 2008
- Dream A Dream received FCRA Prior Permission vide a letter no. II/21022/94(0187-01)2006/FCRA-IV dated JUNE 28, 2006 for Rs. 10,00,000/-
- Registered Address: No. 2, High Street Cross, Cooke Town, Bangalore
- Mailing Address as on 31st March 2007: No. 73, 1st Floor, Lashker, Adugodi, Hosur Road, Next to Suraksha Motors, Bangalore 560 030. Visitors are welcome to visit us

Name & Address of main bankers:

- Canara Bank, Langford Town, Bangalore. Account No. 19432
- ICICI Bank Ltd, Jayanagar, Bangalore. Account No. 005301021789
- Kotak Mahindra Bank Ltd, Lavelle Road, Bangalore. Account No. 04220120016314

Name & Address of Auditors:

Sathish & Ravi Associates, 11/1, (New 67), Nandidurg Road, Bangalore 560 046

VISION & IMPACT:

Empowering children from vulnerable backgrounds by developing life skills and at the same time sensitizing the community through active volunteering, leading to a non-discriminatory society where unique differences are appreciated

GOVERNANCE - Details of Board Members: (as on March 31, 2007)

Name	Age	Sex	Position on Board	Occupation	Area of Competency	Meetings Attended
Umesh Malhotra	37	M	Trustee	Entrepreneur & Education, Hippocampus Reading Foundation	Management, Marketing & Education	4
Nandita Lakshmanan	37	F	Trustee	Entrepreneur & Consultant, The Practice	Public Relations and Management	4
Srikrishna S	25	M	Trustee	Engineer, Dell India	Volunteer Management, Resource Mobilization	5
Nagesh Karuturi	36	M	Trustee	Service, Country Manager, Hewlett Packard, Indigo Digital Publishing Solutions	Marketing, Sales and Management	3

- None of the Board Members are related to each other
- A Board rotation policy exists and is practised
- The Dream A Dream Board met FIVE (5) times last year – 3rd June 2006, 13th October 2006, 19th October 2006, 21st November 2006 & 13th March 2007.
- No new Board Members were added during the year.
- The Board approves programs, budgets, annual activity reports and audited financial statements. The Board ensures the organization's compliance with laws and regulations.

ACCOUNTABILITY AND TRANSPARENCY

- Vishal Talreja, Director has been paid a remuneration of Rs. 15,000 p.m.
- The following reimbursements have been made to Board Members:
 - Travelling Expenses (to attend Board Meetings) Rs. 0
- Domestic Local Conveyance to Mr. Vishal Talreja during the year – Rs. 9600/-
- Mobile Bill Reimbursement to Mr. Vishal Talreja during the year – Rs. 12,000/-
- No other reimbursements have been made to any board member, trustee or shareholder
- Remuneration of 3 highest paid staff members: Rs. 18,000 p.m; Rs. 15,000 p.m; Rs. 9,000 p.m;
- Remuneration of the lowest paid staff member: Rs. 1000 p.m
- No other remuneration, sitting fees or any other form of compensation has been paid in the last year, to any board member, trustee or shareholder.
- International travel

- Mr. Vishal Talreja travelled to the US and UK in July / August 2006 as a delegate under the International Visitor Leadership Exchange Program (IVLEP) sponsored by the Department of State, United States. His travel, stay and related expenses were covered by the Department of State, United States.
- Mr. Vishal Talreja travelled to Vienna, Austria in September 2006 as a delegate to the Waldzell Meeting. His travel was sponsored by Ashoka – Innovators for the Public and his stay and related expenses were sponsored by Waldzell Institut.
- **NO** other Board member or staff member did any International travel during the year.

Break-up of Staff Salaries (as on 31st March 2007)

Name	Gross Salary	Components	Designation
Abhijeet Mehta	18000	Salary + Travel (800)	Fundraising Manager
Kiran Rao	8800	Salary + Travel (800)	Program Coordinator
Bobbymon George	6800	Salary + Travel (800)	Program Coordinator
Amrita Bhashyam	9000	Salary + Travel (800)	Program Coordinator
S N Kelkar	8000	Salary + Travel (500)	Administrative Manager
Poornima Pramod	6500	Salary + Travel (500)	Process Developer
Hamsa Kumar	1800	Salary + Travel at Cost + Lunch Allowance	Admin Support
Vishal Talreja	16800	Salary + Travel (800) + Mobile (1000)	Director
Nooraa Sinha	5000	Consultant Fee	Program Developer

Note: Vishal Talreja, Director was elected as an Ashoka Fellow and will be getting a monthly stipend of Rs. 22,400/- from Ashoka Foundation for 3 years starting October 2005.

Staff details: (as on 31st March 2007)*

Gender	Paid full time	Paid part time	Paid consultants	Unpaid volunteers
Male	5	0	0	
Female	2	1	1	

* All Trustees are 'volunteers' giving their time pro bono. They are not included in the details above

Table 1: Distribution of staff according to Salary levels (as on March 31, 2007)

Slab of gross salary (in Rs.)	Male staff	Female staff	Total staff
<5000	1	0	1
5,000 – 10,000	2	3	5
>10,000	2	0	2
Total	5	3	8

Contact Information

Dream A Dream, No. 73, 1st Floor, Lashker, Hosur Road, Adugodi,
Next to Suraksha Motors, Bangalore 560 030

Tel: +91-80-2224 7745 / 6534 9980

Email: info@dreamadream.org / vishalta@gmail.com

Web: www.dreamadream.org

"It is gratifying to see the new heights that Dream A Dream is scaling each day. It feels nice to know that I have played a small part in the number of children you impact." ~ **Vasanth Bharadwaj, Founder, Winners Choice Table Tennis Academy and supporter of Dream A Dream**

"We have been associated with Dream A Dream for over 6 years now, and it is refreshing to hear such words from them. Thank you Dream A Dream for supporting us and making such a world of difference in the lives of our children." ~ **Dr. Shashi Rao, Founder and Managing Trustee, Ananya Trust and Dream A Dream partner.**