The use of the Tangram* puzzle ties in with the work that we do because it represents how all the pieces of the puzzle are needed to make the final shape. Each piece is just as important as the next and every piece has a story to tell. Together, they paint a picture of the ways our empowerment programmes are making a difference to young people from vulnerable backgrounds in India.

*The Tangram is a Chinese dissection puzzle consisting of seven flat shapes, called tans, which are put together where the objective of the puzzle is to form specific shapes (given only an outline or silhouette) using all seven pieces, which may not overlap.

**CREDITS** : Design Theme ‘Tangram Concept’ by Kavita Ann Mathew and Sandeep Nanu | Design and layout by Madhumita Dinesh
The year 2012-13 at Dream A Dream has been a year of strength and growth as we moved forward in our new strategic direction. While, 2011-12 challenged the organization when we attempted to make the bold move from a small organization to a mid-sized organization with deepened values; the year 2012-13 has rewarded our resilience by helping us grow our team, stabilize our funding and strengthen our strategic focus.

We established ourselves as an organization that would always focus on deepening our impact on the child and young person and through that deepening, scale the impact of our work by transforming attitudes within the child’s eco-system – be it the teacher, the parent, the youth worker, the administrator or the policy maker.

We knew we had to start by first transforming within – each of us who chose to become part of Dream A Dream. We worked on shifting our own perspectives of the world and defining the change we wish to see. We implemented the new People Philosophy focused on building a “Community of Changemakers” within Dream A Dream that has resulted in an empowered, energized and committed team of 66 people ready to take on growth.

Our work in the last year has taken us to rural Karnataka, Mumbai and Samastipur in Bihar through partners where we have empowered over 274 teachers with our unique Life Skills Approach to learning. Our work in Bangalore involved 18 partners impacting the lives of over 3000 young people in our After School Life Skills Programme and over 1000 young people in our Life Skills for Career Readiness Programme called Dream Connect. We have meaningfully engaged over 1300 volunteers continuing to build an increasingly sensitive community around us that is creating more spaces for empathy in the world.

This work would absolutely not be possible without the continued support and belief of hundreds of individuals, volunteers, donors, corporates, trusts and foundations who have helped us consolidate, grow and continue to stay relevant to the child.

Forever grateful and surging ahead with renewed focus,

Vishal Talreja
Cofounder & Executive Director
Dream A Dream is a 13 year old professional organisation and a registered, charitable trust that has grown to impact the lives of over 43,000 young people through the active support of over 2000 enthusiastic volunteers. Dream A Dream is today acknowledged as an organization doing some innovative work in the area of life skills development amongst young people from urban slum communities and setting very high-standards of transparency, accountability and impact.

At Dream A Dream we recognize that the development of inclusive communities, where children from vulnerable backgrounds can continue to develop, is dependent on changing attitudes amongst decision-makers and the larger community with whom these children will interact as they become adults. Thus there is a need to sensitise the community through promoting active volunteering so that the skills, abilities and potential of children will be given the chance to flourish. Towards this aim, Dream A Dream has engaged thousands of community members over the years in diverse volunteering activities based on their skills, programmes and events. It also engages volunteers through its Mentoring programme to support young people in their critical journey towards adulthood to effectively face the day-to-day challenges and positively deal with his/ her circumstances.

Over the years the programmes have evolved and Dream A Dream has done some major innovations in its life skills development and volunteer engagement programmes such as its ‘Dream Teacher Development Programme’ which is a model to enable adults to empower young people with life skills. After its grassroots direct delivery success Dream A Dream today is on its journey towards the scaling of its services through strategic partnerships with NGOs, educational institutions and the government. The mission is to institutionalise the Teacher Development Programme across private and government institutions across the country.

Who we are

Dream A Dream has been successfully addressing the needs of children and young people from vulnerable backgrounds by developing life skills using a variety of experiential tools and mediums such as sports, creative arts, outdoor experiential camps and skills for career development.

Our Vision

Empowering young people from vulnerable backgrounds by developing life skills

Sensitising the community through active volunteering

Non-discriminatory society where unique differences are appreciated
Dream Journey through the years...

1999
- Came into existence - 12 Cofounders came together & the Dream A Dream journey begins
- In November 1999 Brinda Jacob starts to share her idea of the 'Power of One' to bring about positive change in our communities and inspires 11 others to start Dream A Dream.
- Arjun Dugal, Brinda Jacob, Neha Shah, Pramod Ramprasad, Rahul Mathur, Rashmi Bajaj, Sandeep Wadhwa, Shweta Kothari, Supreeta Sampath, Vipul Chhabria, Vishal Taleja and Vishwa Prasad
- Registered as a Charitable Trust
- Grew to 60 volunteers who strengthened the organisation with their creativity, passion and commitment
- Conducts first Art Therapy programme for HIV+ children with support from volunteers from UK and Cofounder Brinda Jacob
- 1st Office – 100 sq. ft. with a refrigerator that was used as a filing cabinet
- Two of the founders Neha & Brinda start working full time
- First Dream Workshop on theme ‘The Colours of the Rainbow’
- Project ‘Gyan4all’ initiated – educational support to children from 4 partner NGOs

2000
- Project Shakti, driven by volunteer Srivalli Velan culminates in a Human Chain of over 1000 people who commit to bring about change in their communities and realise ‘The Power of One’
- Organisation’s ‘Dream Fundays’ and workshops strengthened for over 150 children
- Starts its first sports programme – Table Tennis with Winners Choice Sports Foundation
- Vishal Taleja, Cofounder and current Executive Director, joins full-time

2001
- Begins to refine its intervention model. Life Skills Based Education (LSBE) for children from vulnerable backgrounds becomes the core intervention
- Adopts the WHO (World Health Organisation) definition of Life Skills.
- Introduces: ‘Dream Adventure Programme’ in partnership with Ashoka Fellow, SLN Swamy’s organisation – ‘The Adventurers’, ‘Chikku Book Samaya’ with Hippocampus Reading Foundation; the ‘Dream Drama Programme’ and ‘The Caterpillar & The Butterfly’ dance and art therapy programme
- Budget scales up to over ₹23 lakhs

2002
- Starts a field hockey programme by bringing on board Mr. Ashish Ballal, International Hockey Player.
- Annual budget grows to over ₹6 lakhs and board is further strengthened with induction of Vivek P.R.

2003
- 1st sports prog.

2004
- 2 staff strength

WHO Definition of Life Skills
“the abilities for adaptive and positive behavior that enable individuals to deal effectively with the demands and challenges of everyday life”
Founding Board restructured
Executive Director, Vishal Talreja, receives the Ashoka Fellowship
Major organisational review undertaken engaging various stakeholders
New Vision Statement is born; Organisation moves into a 3-year strategic goal cycle
Hamsa Kumar, a young graduate from Dream A Dream’s Life Skills Development programme, joins the team
Sports and Arts become the core intervention programmes with support from mentoring, IT Skills training and Adventure programmes
Dream A Dream is Regional Winner (South) – Small Category at the India NGO Awards for 2007-2008
Runner-Up (Small Category) for the “Outstanding Annual Report” Award for 2007-2008
Annual Budget crosses over ₹65 lakhs

<table>
<thead>
<tr>
<th>Year</th>
<th>Volunteers</th>
<th>Child Outreach</th>
<th>NGO Partners</th>
</tr>
</thead>
<tbody>
<tr>
<td>2005</td>
<td>14</td>
<td>350</td>
<td>350</td>
</tr>
<tr>
<td>2006</td>
<td>6</td>
<td>500</td>
<td>500</td>
</tr>
<tr>
<td>2007</td>
<td>700</td>
<td>Life Skills</td>
<td></td>
</tr>
<tr>
<td>2008</td>
<td>730</td>
<td>Football</td>
<td></td>
</tr>
<tr>
<td>2009</td>
<td>1500</td>
<td>Child Outreach</td>
<td></td>
</tr>
<tr>
<td>2010</td>
<td>1400</td>
<td>3100</td>
<td>12</td>
</tr>
<tr>
<td>2011</td>
<td>4083</td>
<td>350</td>
<td>14</td>
</tr>
<tr>
<td>2012</td>
<td>1800</td>
<td>4063</td>
<td>80</td>
</tr>
</tbody>
</table>

Dream A Dream is Regional Winner (South) – Medium Category at the India NGO Awards for 2009
For the second time in consecutive years, Dream A Dream is Runner-Up at the “Outstanding Annual Report” Awards
Dream A Dream is Global Runner-Up at the Japanese Award for Most Innovative Development Project hosted by the Global Development Network
Budget crosses over ₹1.8 crores

 Volunteers clock over 14000 hours
‘Dream Mentoring Programme’ developed with support from UK based Clinical Psychologists Dr. David Pearson and Dr. Fiona Kennedy
Janaagraha partnership to run the ‘Bala Janaagraha’ programme and Youth Reach partnership to run the ‘Udaan Life Skills’ programme
Football is introduced as a medium
Dream A Dream develops its own tool to measure life skills impact – The Dream Life Skills Assessment Tool is born
Over ₹50 lakhs raised through diverse funding strategies

Dream A Dream Milestones: India represented at the Homeless World Cup in Paris by Dream Graduate Girish; at the Dekeyser & Friends Foundation, Germany by Manjunath; with Santosh & Vishwa at their Graduate Programmes in the U.S.; at the Adobe Youth Voices Program with Pavithra & Revanna
Dream A Dream is Winner in the Medium Category of “Outstanding Annual Report” Awards
Selected to participate in the Ashoka Globalizer Program to help strengthen our growth strategies and gain insight from some of the best Ashoka Fellows and successful entrepreneurs in the world

 Volunteers clock over 18000 hours
Dream Graduate Milestones: India represented at the Homeless World Cup in Paris by Dream Graduate Girish; at the Dekeyser & Friends Foundation, Germany by Manjunath; with Santosh & Vishwa at their Graduate Programmes in the U.S.; at the Adobe Youth Voices Program with Pavithra & Revanna
Dream A Dream is Winner in the Medium Category of “Outstanding Annual Report” Awards
Selected to participate in the Ashoka Globalizer Program to help strengthen our growth strategies and gain insight from some of the best Ashoka Fellows and successful entrepreneurs in the world

 Volunteers clock over 14000 hours
Life Skills through Creative Arts curriculum being developed with Partners for Youth Empowerment (PYE)
Dream A Dream is Winner in the Medium Category of “Outstanding Annual Report” Awards
Selected to participate in the Ashoka Globalizer Program to help strengthen our growth strategies and gain insight from some of the best Ashoka Fellows and successful entrepreneurs in the world

 Volunteers clock over 14000 hours
Dream Graduate Milestones: India represented at the Homeless World Cup in Paris by Dream Graduate Girish; at the Dekeyser & Friends Foundation, Germany by Manjunath; with Santosh & Vishwa at their Graduate Programmes in the U.S.; at the Adobe Youth Voices Program with Pavithra & Revanna
Dream A Dream is Winner in the Medium Category of “Outstanding Annual Report” Awards
Selected to participate in the Ashoka Globalizer Program to help strengthen our growth strategies and gain insight from some of the best Ashoka Fellows and successful entrepreneurs in the world

 Volunteers clock over 14000 hours
Dream Graduate Milestones: India represented at the Homeless World Cup in Paris by Dream Graduate Girish; at the Dekeyser & Friends Foundation, Germany by Manjunath; with Santosh & Vishwa at their Graduate Programmes in the U.S.; at the Adobe Youth Voices Program with Pavithra & Revanna
Dream A Dream is Winner in the Medium Category of “Outstanding Annual Report” Awards
Selected to participate in the Ashoka Globalizer Program to help strengthen our growth strategies and gain insight from some of the best Ashoka Fellows and successful entrepreneurs in the world
When life looks like a puzzle - skills, confidence and perseverance help make sense of it. For young people from vulnerable backgrounds, the challenge is compounded by limited opportunities. True to our vision we empower young people to find their own pieces of the puzzle and their own solutions.

Dream A Dream’s programmes use innovative, interactive methods and provide non-traditional educational opportunities designed to allow young people to explore, innovate and build important life skills which often fall outside the purview of the conventional schooling system.

The programme delivery uses fun, engaging and experiential mediums of sports, arts, computer education, mentoring and outdoor camps and is based on engaging an eco-system of partners and volunteers who we feel represent an increasingly sensitive community leading to a non-discriminatory society.

"Life is like a puzzle, it gets frustrating until you find the piece and then you have a solution." - Joey McLayne

The total number of sessions conducted during the year across the Arts and Sports programmes was 2511-1582 structured and 929 unstructured.

Average number of sessions across batches is 21

Boys-Girls ratio is 57:43

362 young people who were part of Dream Life Skills Programme in the year 2012-13 graduated from the programmes.
11 year-old Lohith has been attending Dream A Dream life skills through Creative Arts for one year at Mount Everest School where at the beginning of the year the facilitator quickly saw signs of Lohith’s naughty behaviour as he teased girls, pulled their hair, and gave inappropriate nicknames to various students in class. He refused to complete homework given by his teacher and when asked, would lie and say he had done it or would cheat in front of his teacher who would beat and scold him on a daily basis.

Through involvement in the creative arts programme, Lohith began to learn many new things. Working in a group setting, being called on to share his perspective on activities in reflection circles, and talking with others outside of his friend group resulted in gradual behavioral changes. It was not a sudden change in attitude and rapid personal growth. Rather, day by day, his behavior improved as he started to learn what taking initiative meant and how to be respectful of others.

As he became closer with his batch, he was more respectful towards them including the girls. He no longer teases his female peers and has stopped pulling their hair. One surprising change the facilitator witnessed is that Lohith now consistently asks to help the facilitator conduct the sessions. Says Lohith, “Nowadays I am doing my homework and finishing my work in class. I am no longer teasing others and not being scolded in class. I have left my bad habits. I have learned how to draw from Dream A Dream. Recently, I won a prize in drawing and clay modeling.” His teacher was very happy he won first prize out of the batch and she “can see he is more disciplined in class.” She also attests that the programme “is very useful for our children to improve their behaviour and learning.”

“I feel happy that your programme made these changes in his life,” says Lohith’s mother too!

Story of Change

The management is grateful for Dream A Dream organization for making our children to know the meaning of life skills and training them to put into practice in their life. There is a lot of change in their behaviour, such as they have overcome fear and shyness. They have cultivated self-confidence, self-reliance, creativity, initiative, free to express their own ideas and feelings. Also we can see happiness in their faces.”

- Sr. Nirmala, Head Mistress, Stella Mary School

Our Programme Delivery Partners

- Ananya Trust
- Annaswamy School (Rao Bahadur B.P. Annaswamy Mudaliar CIE’s Public Charities-Educational Institutions)
- Bosco Vikas (Bosco Mane)
- Centre For Social Action (Christ Educational Society)
- Citizen High School, Frazer Town
- Excellent English School, BANNERGHATTA ROAD (RAZA Education and Social Welfare Society)
- Excellent English School, Bommanahalli (Mohammad Ali Educational and Charitable Trust)
- Government Higher Primary School, MURGESH PALYA
- Hope Foundation High School
- Makkala Jagriti
- Mount Everest English School (Somanath Educational Society)
- Round Table School
- Sannidhi Trust
- Sri Sadguru Sai Baba Higher Primary School (Sree Sadguru Sai Baba Educational Trust)
- Shubhodhini English Convent School
- Shree Shama Vidya Shala, OKALIPURAM
- Stella Mary School (Infant Jesus Trust, Kumaraswamy Layout)
- Vibhuti pura Mutt (Sri Veerabhadraswamy Educational Society)
Dream Connect Centre (DCC)

- 948 young adults engaged in short term skill development programmes for Computer Education, Spoken English, Communication Workshops, Career Guidance and Career Talks amongst other initiatives.

- Last Mile Support - Newly launched initiative which focuses on providing access to higher education, vocational training and gainful employment opportunities – 105 young adults engaged

- 91% programme retention - 250 young adults completing a course returned to enrol for another course offering at the centre

26 young people have been placed at entry level retail jobs

2 pursuing education courses in the US as part of a US exchange Programme for community colleges

2 pursuing dance scholarships at Lourd Vijay Dance Academy

1 young adult who graduated from Dream Connect in 2011 now working at the Centre as a Programme coordinator

““When I first came to Dream Connect, I did not even know the meaning of the word ‘dream’. Dream Connect has helped me think forward and set my goals. Every time I think of Dream Connect, it makes me happy. All the programmes of Dream Connect are brilliant and I hope they succeed at what they are doing.”

- Naveen

Story of Change at DCC

When 17 year old Sharanappa first walked into our Dream Connect Centre in May 2012 he had a dream to speak English fluently. He felt that to be successful in one’s career one needs to be good at English. Being from a family which spoke only Kannada, his challenge was that he could barely communicate in the language. He also did not have an idea on how to operate a computer and use the internet and when he started off with the summer programme at DCC he was very introverted and did not speak up openly. He did however have a lot of determination towards learning to communicate in English but lacked confidence, hesitated to share his thoughts and would do so only on repeated prodding/encouragement.

On completing the summer programme, his confidence level increased tremendously. He participated very keenly in the activities and reflection circles and shared many interesting experiences and thoughts. He made many new friends at the Dream Connect Centre including some members of staff and started communicating with them with an increased level of ease. Around the same time the English Helper programme was introduced at Dream Connect and Sharanappa grabbed this opportunity of developing English speaking skills with both hands, attending the programme, using the RTM (Read to Me) diligently and completing the programme with 100% attendance. He started to communicate more frequently in English and did so with relative ease. This gave him the confidence to pursue his pre-university education in English medium rather than Kannada which was the medium of instruction throughout his school years and today is doing very well at college. Through persistent effort he is able to read, write and speak in English confidently. In the words of his friend Manohar – “I can’t believe this is the same Sharanappa I knew a year back who would hardly even talk to friends. This new Sharanappa is not only very confident but has become a pro at English thanks to the English learning programme at Dream Connect Centre!”

“The English Helper Programme at Dream Connect Centre has helped me a lot. Dream Connect has given me confidence to take the right decisions and to face challenges. They have helped and supported me in achieving my goals, especially learning English. Now I can proudly say that my English has improved a lot. I thank Dream Connect for all the help and support.”

- Sharanappa
In October 2012 Sanchaita participated in the Dream Life Skills Facilitation Workshop for teachers and community workers where the focus was on helping teachers like Sanchaita find their inner strength and confidence, focus on developing their own life skills and also giving them the tools that will help them engage children effectively. Today Sanchaita is a changed person. She now sees the importance of a teacher transforming into a facilitator of learning and of investing in her own life skills to develop life skills in children.

**Story of Change at TDP**

In October 2012 Sanchaita participated in the Dream Life Skills Facilitation Workshop for teachers and community workers where the focus was on helping teachers like Sanchaita find their inner strength and confidence, focus on developing their own life skills and also giving them the tools that will help them engage children effectively. Today Sanchaita is a changed person. She now sees the importance of a teacher transforming into a facilitator of learning and of investing in her own life skills to develop life skills in children.

**Dream Fundays**

An integral part of the Volunteer Engagement model at Dream A Dream!

Volunteers accompany young people on educational and learning visits to places such as museums, science centres, zoos, etc. with many Dream Fundays being organised for specific companies to encourage volunteering as a part of employee-engagement.

In 2012-13 - > 45 Fundays

≈ 1400 young people and

≈ 900 volunteers engaged

Dream Mentoring

Supports 14-18 year olds from vulnerable backgrounds through the critical phase of transition to adulthood.

Designed with the help of professional clinical psychologists Dr. David Pearson and Dr. Fiona Kennedy from the U.K., it recruits, trains and matches volunteers with young people for 1-to-1 mentoring for a defined period.

“It has been a phenomenal experience for me and I hope that my mentee also feels the same way. Mentor training was extremely useful & the trainers were fabulous. This training helped me not just for mentoring but I am able to apply the learnings in different aspects of my life & enrich them. I found it very fruitful and gratifying. It’s a great feeling to be part of a youth’s life and help them make their life’s choices… I would recommend others as it’s a great way to give something back to the society. The impact is so direct and in front of your eyes that it feels extremely rewarding.”

– Tejeshree Madhu (Mentor)

“She talks to me with a lot of care. She is very friendly, like a friend. It feels good to share what’s on my mind. She helps me think about my education and future.”

– Soundharya (Mentee)
Dream Volunteering

In 2012-13, our Volunteering focus was on deepening engagement by limiting outreach and providing long-term/deeper engagement options to volunteers.

1389 volunteers clocked 19,874 hours in 2012-13

83.5% of inducted volunteers took to active volunteering

Average volunteering hours increased from 12 hours in 2011-12 to 14 hours in 2012-13

158 old volunteers clocked 2945 hours with us again this year

“Volunteering in Dream A Dream was one of my life changing experiences, as it was both amazing as well as informative. I learned more from the children than I ever imagined that I would. They were the most optimistic, energetic and ambitious children I’ve ever met. I developed so much respect and admiration for them after getting to know them. I enjoyed mentoring one of the students to overcome his fear of speaking English; I learnt the virtue of being patient and helped him to overcome his fear and obstacles in day to day life.”

- Nagu Swamy, College Student and Volunteer

Dream A Dream voted one of the 10 National Finalists for the “Leader in Volunteer Engagement” category of the iVolunteer Awards 2012

“Axiom
• Dell India
• Deloitte
• Fidelity
• Goldman Sachs
• Headstrong India
• LSI India
• Microsoft GTSC
• Mphasis
• Northern Operating Services Pvt. Ltd.
• P & G
• Sapient
• Sabre
• SSgA India
• TESCO
• VMware
• 24[7]

“Volunteering for Dream A Dream has definitely given me powerful insights and shaped my understanding of child development in India and I will use this knowledge to benefit others in my future professional and personal endeavours.”

- Sarah Hayes, IDEX Fellow 2012-13

A chance for the 80+ volunteers, each clocking over 200+ volunteering hours to meet and be felicitated by the Cofounder and staff of Dream A Dream
**Why we do it**

**Attendance**

3050

3427

**Sessions**

Dream Life Skills through Sports and Arts

8/10 young people in our Dream Life Skills Programmes showed positive development in one or more of the life skills

Measured 83% attendance in each batch

3050 out of 3427 young people successfully completed the programme

Gender Wise Impact: 1057 Boys and 857 Girls

(*Of 1325 assessed) and (*Of 1082 assessed) showed positive development in one or more of the five life skills assessed

**Dream Teacher Development Programme**

- of workshop participants say – Life Skills Facilitation (LSF) workshops are very good/excellent
- of workshop participants say – The innovation in the LSF workshops has given them ideas to create new life skills building activities to try with young people

**Gender Wise Impact**

1057 Boys

857 Girls

(*Of 1325 assessed) and (*Of 1082 assessed)

**Dream Volunteer Engagement**

As per the Annual Volunteer Survey to measure impact of volunteering

- of volunteers who took the survey have an enhanced understanding of other communities in their city
- of respondents feel they have become more sensitive towards others from different socio-economic backgrounds

Volunteering at Dream A Dream cemented my belief that a life rich of cultural experiences is far more valuable than any material item. It is the moments that you spend with people/places that stay with you your whole life. By providing a safe environment for the children to discover who they are without judgment they become empowered to follow their dreams regardless of what obstacles life may throw at them. By giving them the gift of self-belief they can achieve anything their hearts desire and it is for this reason that I will continue to volunteer with children.”

-Leanne Watson, Volunteer

“*I’ve said it before and say it again, the professional and structured volunteering that Dream A Dream offers makes people want to come forth and volunteer. They are flexible and have various volunteering opportunities based on your availability. The Dream A Dream style of volunteering is what drew me to it. They focus more on potential and what can be rather than the poverty that these kids face. Volunteering has made me stronger, and face life with a smile. It’s like a well written book that makes you want to read more and keep turning the page. I don’t want to stop with volunteering for just one event. I want to do more.*”

-Phebega Pericho, DELL Corporate Volunteer

*These 16 together have clocked a total of nearly 6500 hours

Volunteering at Dream A Dream cemented my belief that a life rich of cultural experiences is far more valuable than any material item. It is the moments that you spend with people/places that stay with you your whole life. By providing a safe environment for the children to discover who they are without judgment they become empowered to follow their dreams regardless of what obstacles life may throw at them. By giving them the gift of self-belief they can achieve anything their hearts desire and it is for this reason that I will continue to volunteer with children.”

-Leanne Watson, Volunteer

“*I’ve said it before and say it again, the professional and structured volunteering that Dream A Dream offers makes people want to come forth and volunteer. They are flexible and have various volunteering opportunities based on your availability. The Dream A Dream style of volunteering is what drew me to it. They focus more on potential and what can be rather than the poverty that these kids face. Volunteering has made me stronger, and face life with a smile. It’s like a well written book that makes you want to read more and keep turning the page. I don’t want to stop with volunteering for just one event. I want to do more.*”

-Phebega Pericho, DELL Corporate Volunteer

There are no extra pieces in the universe. Everyone is here because he or she has a place to fill, and every piece must fit itself into the big jigsaw puzzle.”

-Deepak Chopra

There are no extra pieces in the universe. Everyone is here because he or she has a place to fill, and every piece must fit itself into the big jigsaw puzzle.”

-Deepak Chopra
If you’ve been one of our regular supporters you would have already heard of Manjunath, a Dreamer who’s been a part of the dream right from the time he was a part of our Dream Life Skills programme through Sports to our mid-year report announcing how proud we were of what he too considers to be one of the biggest milestones of his life: getting selected for a Sports Coaching Fellowship by Dekeyser and Friends Foundation, Germany (http://www.dekeyserandfriends.org/).

For those of you who don’t know this amazing young person here’s his story and for those of you who do here’s an update of his story since.

Meet Manjunath Anand!

A 22 year old currently pursuing his Bachelor’s degree in Commerce from St. Joseph’s Evening College, Bangalore.

* Bosco is a Bangalore based organization working with the mission of rescuing street children and empowering them with education and vocational training. They are also a Dream A Dream partner and have implemented the Dream Life Skills Programme for children and young people from Bosco.

I am a young, enthusiastic sportsperson dedicated to working with children and empowering them to take proactive steps to improve their lives and achieve all their dreams. Went to school at St. Joseph’s High School Bangalore while at the "DON BOSCO Shelter Home for Boys (http://www.boscobam.org/). Spent 11 years living at the BOSCO MANE (Home) for boys.

Manjunath was a participant in the Dream Life Skills through Sports Programme for 2 years.

Working with Dream A Dream children from poor socio-economic backgrounds, made me realise my strengths of working with children as it was easy for me to understand them since I had the same background while I was growing up.

He started working with Dream A Dream as a field coordinator in June 2009.
1.5 years later – he was promoted to ‘Life Skills Facilitator’ where he conducted Life Skills through Football sessions for 100 children on a weekly basis. The programme enables children to acquire skills like communication, teamwork, understanding instructions & managing conflict.

He also got many opportunities to be part of different training programmes at Dream A Dream on Creative Facilitation.

Next stop Hamburg, Germany- Travelled to be part of this prestigious Sports Coaching Fellowship by Dekeyser and Friends foundation. Spends 2 months in Hamburg with 15 Fellows from various countries.

As a part of his fellowship works on a project (titled UDAAN) to use soccer and other Sports to engage girls from vulnerable backgrounds. Implements this UDAAN project back home in India.

It had been a wonderful experience being in a different country and learning from other people who also helped me broaden my thinking and ideas. This also helped me design a project to run football batches that enable girls to play soccer and at the same time learn critical life skills.

I believe there was a great impact on the children. They became expressive and were being independent which was also one of the goals of the venture where girls would have to be smart and use critical thinking and be strong in their minds.”

“Opportunity to take part in the Adidas Exchange Programme organized by the StreetFootballWorld network in Mumbai.

Fellowship complete! Back to the Dream Team. Truly a Dream Changemaker!

“Departure Germany”

“Departure Mumbai”

Youth training session
We could not do what we do without the support of YOU, our invaluable donors, supporters, partners and fellow dreamers. We know what your support and the choice to give to Dream A Dream signifies and we are immensely grateful for your choice.

Thank You!

With your generous contributions in the last year we were able to impact the lives of thousands of young people through our direct programmes, roll out our Teacher Development Programme, move our Dream Connect Centre to a bigger space and also engage more volunteers and mentors through the year.

Your commitment has helped us reach our milestones and the numbers below that highlight your support are encouraging because they show a sustained interest in the work that Dream A Dream does and inspires us to dream bigger and do more.

Grant Funding

Individual Donations

Core Events

Training and Partnerships

Corporate Funding

66.40%

14.25%

12.80%

6.25%

0.30%

Individual Donations includes donations coming in from platforms such as Ammado, Give Foundation, Global Giving, Give India and Charities Aid Foundation (CAF)

This past year saw new and innovative online as well as offline campaigns like ‘Unlock Smiles’ and ‘Tour de Smiles’ amongst others that created increased awareness about Dream A Dream and raised a reasonable amount of funds.

While nearly 70% of Dream A Dream’s funding came from International sources and a few local Grants and Foundations we are just as grateful for and humbled by the love and support for our work shown by the many individual donors who gave to us through the year in ways both big and small.

World 10k Bangalore

World 10k Bangalore: An annual 10km road race which takes place in Bangalore, India; usually on the last Sunday in May. A platform for NGOs to raise funds and get visibility for their cause. Dream A Dream has been participating for over 5 years now.

Dream A Dream was the third highest fund raising NGO.

> ₹9 lakhs raised to support the ‘Dream Life-skills’ programmes

Dream A Dream’s innovative first online crowd sourcing campaign combined the process of giving with the pledging of new year resolutions creating the perfect platform for donors to start their year on a positive note.

解锁笑容

今年解锁笑容活动在Dream A Dream的网站上取得了910万的筹款成就。
Strategic and Collaborative supporters

- Ammado
- Ashoka – Innovators for the Public
- Bangalore Cares
- Buy1GIVE1 - B1G1
- Credibility Alliance
- Charities Aid Foundation America
- Charities Aid Foundation India
- Dr. Dave Pearson and Dr. Fiona Kennedy
- FIFA – Football For Hope
- Global Giving
- Guidestar India
- Ipartner India
- Partners for Youth Empowerment (PYE)
- streetfootballworld
- United Way of Mumbai

Grant supporters

- Dell Giving
- Erach & Roshan Sadri Foundation
- Futuresense Foundation
- Global Fund for Children
- Juniper Networks Foundation
- Marshall Foundation

- Oberoi Family Foundation
- Prospero World Charitable Trust
- State Street Foundation
- The Hans Foundation
- Yahoo Employee Foundation
- 40K Foundation

Corporate supporters

- CurleyStreet Media
- Dell India
- IDG Ventures
- LSI India
- Microsoft GTSC
- Nike India
- Northern Operating Services Pvt. Ltd.
- SSGA India
- Tata Consultancy Services
- TPI Consulting
- The Other Design Studio

Professional Service Partners

- SPT Sports Management Pvt. Ltd

Governance

Jurisdiction and tasks of board and management during 2012-13

The Board

- Is ultimately responsible for strategy, policy, budget and results.
- Approves audited financial statements and ensures the organization’s compliance with laws and regulations
- Sees to it that the activities of the organization are aimed at realizing the target and contribute to its mission
- Examines the strategic long term plan and the individual annual plans and budgets and reviews the progress of the plan throughout the year
- Decides adjustments of plans, budgets and investments
- In 2012-13, the Board met 4 times: 7th April 2012, 3rd August 2012, 13th September 2012, and 11th December 2012.

Management: Executive Director

- Is responsible for developing long term strategy, annual plans and policy
- Informs the board of all relevant facts and development
- Evaluates the execution of Dream A Dream’s annual plans. Presents it to the board
- Engages in new partnerships and core fundraising
- Financial management and operational governance
Composition of the Board (for the year 1st April 2012 - 31st March, 2013)

<table>
<thead>
<tr>
<th>Name</th>
<th>Position on Board</th>
<th>Meetings attended</th>
<th>Years on Board</th>
<th>Age</th>
<th>Gender</th>
<th>Occupation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Srikrishna S</td>
<td>Board Member</td>
<td>1</td>
<td>7</td>
<td>32</td>
<td>Male</td>
<td>Chairman &amp; Director Consulting, Sattva Media &amp; Consulting Ltd.</td>
</tr>
<tr>
<td>Nandita Lakshmanan</td>
<td>Board Member</td>
<td>1</td>
<td>7</td>
<td>44</td>
<td>Female</td>
<td>Founder &amp; CEO of The Practice</td>
</tr>
<tr>
<td>Bhasker Sharma</td>
<td>Board Member</td>
<td>1</td>
<td>3</td>
<td>54</td>
<td>Male</td>
<td>General Manager and Director of Operations, mFormation Technologies.</td>
</tr>
<tr>
<td>Sandeep Farias</td>
<td>Chairperson</td>
<td>4</td>
<td>1</td>
<td>39</td>
<td>Male</td>
<td>Founder, Elevar Equity</td>
</tr>
<tr>
<td>Meera Harish</td>
<td>Board Member</td>
<td>4</td>
<td>1</td>
<td>47</td>
<td>Female</td>
<td>Vice President ( Global Sales &amp; Marketing - ) of Tata Coffee</td>
</tr>
<tr>
<td>Vishal Talreja</td>
<td>Board Member</td>
<td>4</td>
<td>1</td>
<td>35</td>
<td>Male</td>
<td>Co-founder &amp; Executive Director, Dream A Dream</td>
</tr>
</tbody>
</table>

Notes on Board of Trustees

- None of the board members are related to each other
- A Board rotation policy exists and is practiced
- Srikrishna S, Nandita Lakshmanan, Bhasker Sharma retired from the board on 7th April 2012 on completion of their term.
- Vishal Talreja receives remuneration from the organisation for working as an Executive Director. No other board members have received any remuneration from the organization.

Advisory Board – United Kingdom

- Ed Williams: Chairperson
- Rajesh Gandhi: Board member
- Meenakshi Iyer: Board member
- Gopi Billa: Board member
- Meera Rao: Board member

Management: Distribution of staff according to salary levels as on March 31, 2013

<table>
<thead>
<tr>
<th>Gross salary (in ₹)</th>
<th>Male staff</th>
<th>Female staff</th>
<th>Total staff</th>
</tr>
</thead>
<tbody>
<tr>
<td>&lt;10000</td>
<td>8</td>
<td>2</td>
<td>10</td>
</tr>
<tr>
<td>10,000 - 25,000</td>
<td>19</td>
<td>10</td>
<td>29</td>
</tr>
<tr>
<td>25,000 - 50,000</td>
<td>1</td>
<td>7</td>
<td>8</td>
</tr>
<tr>
<td>&gt;50,000</td>
<td>2</td>
<td>1</td>
<td>3</td>
</tr>
<tr>
<td>Total</td>
<td>30</td>
<td>20</td>
<td>50</td>
</tr>
</tbody>
</table>

Notes on Staff

- Vishal Talreja, Executive Director has been paid a remuneration of ₹68,105 per month
- Remuneration of 3 highest paid staff members: ₹68,105, ₹61,913 and ₹51,168 per month
- Remuneration of 3 lowest paid staff members: ₹7,250, ₹7,975 and ₹10,088 per month
- Total cost of national travel by all staff was ₹12,145/-

International travel by all staff was Rs. 369,692. This included

- Travel to UK – Vishal Talreja, Co-founder & Executive Director and Suchetha Bhat, Chief Operating Officer, to attend a Fund Raising Event – ₹1,29,832/-
- Travel to Australia to attend Big Issue and to France to attend Street Football Conference – Bobbymon George, Head Programmes covered by Dream A Dream – ₹76,244/-
- Travel to US – Vishwa Devan and Santosh Indu Sekhar, Dream Graduates for a One Year Graduation Course. Dream A Dream paid for the incidental expenses of ₹56,620/-
- Travel Expenses of Dr. David Pearson and Dr. Fiona Kennedy – the Mentor Trainers for providing training to Staff & Volunteers – ₹93,775/-
- There was no other International travel by any member of the staff or Board

Summary Financial Statements

The following financial statements provide an overview of revenue, expenses and sources of Dream A Dream funding for the financial year 2012-13. Complete Audited Financial Statements including the Auditor’s Report are available on our website (www.dreamadream.org) and by email upon request.
## Receipts and Payments Account for the period 1st April 2012 to 31st March 2013

<table>
<thead>
<tr>
<th>Receipts</th>
<th>Amount (₹)</th>
<th>Payments</th>
<th>Amount (₹)</th>
</tr>
</thead>
<tbody>
<tr>
<td>OPENING BALANCE</td>
<td>2,933,052</td>
<td>CORE ACTIVITIES</td>
<td>28,388,099</td>
</tr>
<tr>
<td>Cash in hand</td>
<td>18,914</td>
<td>Direct Programme Expenses</td>
<td>12,121,930</td>
</tr>
<tr>
<td>Bank Balances</td>
<td>2,914,138</td>
<td>Administrative Expenses</td>
<td>1,151,618</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Human Resource Expenses</td>
<td>1,175,076</td>
</tr>
<tr>
<td>REVENUE RECEIPTS</td>
<td>23,744,989</td>
<td>Fundraising &amp; Communication Expenses</td>
<td>1,510,028</td>
</tr>
<tr>
<td>Donations - Domestic</td>
<td>5,048,973</td>
<td>Investment in Fixed Deposits</td>
<td>12,430,256</td>
</tr>
<tr>
<td>Donations - FCRA</td>
<td>17,923,588</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Professional Fees</td>
<td>33,500</td>
<td>OTHER PAYMENTS</td>
<td>2,749,341</td>
</tr>
<tr>
<td>Interest Income</td>
<td>738,928</td>
<td></td>
<td></td>
</tr>
<tr>
<td>OTHER RECEIPTS</td>
<td>10,170,313</td>
<td>Cash in Hand</td>
<td>33,416</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Bank Balances</td>
<td>5,676,689</td>
</tr>
<tr>
<td>TOTAL</td>
<td>36,848,354</td>
<td>TOTAL</td>
<td>36,848,354</td>
</tr>
</tbody>
</table>

## Income And Expenditure Statement for the period 1st April 2012 to 31st March 2013

<table>
<thead>
<tr>
<th>Expenditure</th>
<th>Amount (₹)</th>
<th>Income</th>
<th>Amount (₹)</th>
</tr>
</thead>
<tbody>
<tr>
<td>DIRECT PROGRAMME EXPENSES</td>
<td>12,771,324</td>
<td>INCOME</td>
<td>23,734,590</td>
</tr>
<tr>
<td>INDIRECT EXPENSES</td>
<td>4,070,230</td>
<td>Donations Received - Domestic</td>
<td>5,048,973</td>
</tr>
<tr>
<td>Administrative &amp; HR Expenses</td>
<td>2,381,538</td>
<td>Donations Received - FCRA</td>
<td>17,923,588</td>
</tr>
<tr>
<td>Fund Raising &amp; Communication Expenses</td>
<td>1,688,692</td>
<td>Miscellaneous Income</td>
<td>23,100</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Interest received</td>
<td>738,929</td>
</tr>
<tr>
<td>Opening Stock of Dream Merchandise</td>
<td>26,921</td>
<td>-6,259</td>
<td></td>
</tr>
<tr>
<td>Less: Closing stock of Dream Merchandise</td>
<td>33,180</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation</td>
<td>105,022</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Excess of Income over Expenditure</td>
<td>6,794,272</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL</td>
<td>23,734,590</td>
<td>TOTAL</td>
<td>23,734,590</td>
</tr>
</tbody>
</table>

## Balance Sheet as on 31st March 2013

<table>
<thead>
<tr>
<th>Liabilities</th>
<th>Amount (₹)</th>
<th>Assets</th>
<th>Amount (₹)</th>
</tr>
</thead>
<tbody>
<tr>
<td>CURRENT LIABILITIES</td>
<td>FIXED ASSETS (As Per Schedule)</td>
<td>531,188</td>
<td></td>
</tr>
<tr>
<td>Duties and Taxes</td>
<td>33,926</td>
<td>INVESTMENTS: Fixed Deposits</td>
<td>10,265,256</td>
</tr>
<tr>
<td>PROFIT AND LOSS ACCOUNT</td>
<td>CURRENT ASSETS, LOANS &amp; ADVANCES</td>
<td>6,704,974</td>
<td></td>
</tr>
<tr>
<td>Opening Balance</td>
<td>10,673,220</td>
<td>Cash in Hand</td>
<td>33,416</td>
</tr>
<tr>
<td>Add: Excess of Income over Expenditure</td>
<td>6,794,272</td>
<td>Cash at Bank</td>
<td>5,676,689</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Staff Advances</td>
<td>470,466</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Closing Stock of Merchandise</td>
<td>33,180</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Accrued Interest</td>
<td>4,216</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Loans &amp; Advances</td>
<td>45,322</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Tax Deducted at Source</td>
<td>53,287</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Rental Deposit</td>
<td>385,000</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Telephone Deposit</td>
<td>3,399</td>
</tr>
<tr>
<td>TOTAL</td>
<td>17,501,418</td>
<td>TOTAL</td>
<td>17,501,418</td>
</tr>
</tbody>
</table>

## Notes on Finance

- Canara Bank, Langford Town, Bangalore. Account number: 0424101019432
- ICICI Bank Ltd, Jayanagar, Bangalore. Account number: 005301021789
- ICICI Bank Ltd, Jayanagar, Bangalore. FCRA account, Account number: 005301041506

Auditors - Sathish & Ravi Associates, G-10, Naveen Apartments, 13th Main Road, Vasanthnagar, Bangalore 560 052
The Road Ahead...

We Aim to:

• Empower 50,000 young people by training 500 adults through the Teacher Development Programme (TDP)
• Strengthen our direct delivery of Life Skills Programmes to 5000 young people
• Strengthen our Life Skills for Career Development programme for 3000 young people through Dream Connect
• Engage 2500 volunteers contributing to an increasingly sensitive community

Awards and Recognition

• Participated in the Sony European Graduate Programme Enterprise Project through streetfootballworld. As part of this project 5 of SONY’s Graduate Staff supported Dream A Dream with establishing a strategic partnership with a sports based club, association or company to further Dream A Dream’s scale plans.
• Ms. Suchetha Bhat, COO was featured in the local newspaper, Bangalore Mirror, where she talks about our Dream Mentoring Programme.
• Other media coverage of Dream A Dream through the year at http://dreamadream.org/categories/news

• Awarded as 3rd highest fundraising NGO at the TCS World 10K Bangalore held in May 2012
• Received Silver Trophy at the Global Sports Forum, Barcelona for our work in the arena of Sports 4 Development

Administration

Dream A Dream is a registered public charitable trust under the Indian Trusts Act (Reg No.: 66/2000-2001 IV).

We are also registered under:

• The FCRA Regulations of the Ministry of Home Affairs, Government of India (Permanent Reg No.: 094421298, dated December 10, 2008).

Our funds come from multiple sources, including individuals who provide support through annual fundraising events and through direct donations as well as funding from institutions and corporates

Dream A Dream is accredited by the Credibility Alliance as complying with the national accountability, transparency and reporting standards. This annual report is drawn up in accordance with the guidelines set by The Credibility Alliance and Give India.

Registered Address
No. 2, High Street Cross, Cooke Town, Bangalore 560 084, India

Mailing Address
No. 11/17, 3rd Cross, 1st Block, Jayanagar, Bangalore 560 011, India

Support Dream A Dream’s unique Life Skills Development Programmes through

Providing talent/skill-based support: Bringing your skills to help the organisation build operational efficiencies

Donations to fund some of our programmes

Providing organisational expertise

Participating in fundraising campaigns; Sign up for our other online and offline campaigns

Engaging as a volunteer/ mentor

Telling others about Dream A Dream

Which piece are YOU?

You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you.

Bonnie Arbon

You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you. You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you. You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you.

Bonnie Arbon

You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you. You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you. You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you.

Bonnie Arbon

You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you. You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you. You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you.

Bonnie Arbon

You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you. You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you. You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you.

Bonnie Arbon

You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you. You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you. You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you.

Bonnie Arbon

You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you. You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you. You are a piece of the puzzle of someone else’s life. You may never know where you fit, but others will fill the holes in their lives with pieces of you.
“So now it is time to disassemble the parts of the jigsaw puzzle or to piece another one together, for I find that, having come to the end of my story, my life is just beginning.”

Conrad Veidt

Dream A Dream
No. 11/17, 3rd Cross, 1st Block, (Near Ashoka Pillar), Jayanagar, Bangalore 560 011, India | Ph: +91-80-6534 9980 / 4095 1084.
info@dreamadream.org. | www.dreamadream.org
“Life is like a puzzle, it is assembled in pieces, but in the end it all comes together.”

www.dreamadream.org